

Managing Differing Personality Styles

Compared to delegating, motivating, and giving performance feedback to the people you lead, managing tasks is easy. Part of the difficulty is related to the fact that people are unique individuals that respond in unique ways. But mixed with all that uniqueness are some very predictable qualities. This session will give you insights that will provide the basis for practical strategies that will help you tailor your approach to each individual, and utilize their differences to achieve performance goals.

During this powerful session, you will:

- Identify the 4 basic personality styles.
- State the strengths and weaknesses of each style.
- Examine the primary motivators of each style.
- Name the primary demotivators of each style.
- Learn how to communicate most effectively each type.
- Find out how to modify your approach based on the differences
- Identify words to avoid when delegating to each style.
- And much more...

 **For Success Seminars!**

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